

**JSC "UZKIMYOSANOAT"
JSC "UZKIMYOSANOATLOIKHA"**

**REPORT
ABOUT THE FINANCIAL AND ECONOMIC ACTIVITIES
OF JSC "UZKIMYOSANOATLOIKHA" FOR THE I QUARTER OF
2023**

Chirchik, 2023

**ACTUAL RESULTS OF FINANCIAL AND ECONOMIC
ACTIVITIES
FOR 1st QUARTER 2023**

mln. sum				
No.	Name	According to the business plan	Actual results	% completed
1	Net proceeds from sales of products (works, services)	6,780.0	6,804.4	100.36
2	Cost of products sold (works, services)	4,347.53	3,969.94	91.13
3	Gross profit	2,432.47	2,834.47	116.53
4	Payroll fund	3,540.0	3,245.49	91.68
5	Administrative expenses	817.5	794.5	97.19
6	Other operating expenses	641.63	622.33	97.0
7	Other income	8.9	21.0	236.0
8	Income from financing activities	125.0	209.31	167.45
9	Expenses from financing activities	110.0	157.01	142.74
10	Profit from general business activities	997.25	1,490.93	149.5
11	Net profit	847.66	1,252.19	147.72
12	Average salary, soum	7,980,000	8 201 787	102.80
13	Return on direct costs, %	19.5	31.54	161.74

Based on the results of the first quarter of 2023, net sales revenue is 6,804.4 million soums or 100.36% of the forecast. Production cost is 3,969.94 million soums, which is 8.87% lower than the forecast value. Expenses for the period amount to 1,416.83 million soums, which is 2.9% less than planned. Other income amounts to 21.0 million soums (rent of premises, income from disposal of fixed assets), income from financial activities amounts to 209.31 million soums (positive exchange rate difference, interest on deposit).

As a result, the Company received a profit from general economic activities in the amount of 1,490.93 million soums or 149.5% of the forecast figure. Net profit is 1,252.19 million soums, or 147.72% of the planned value.

During the first quarter of 2023, the following work was completed:

1. JSC "MAHAM -CHIRCHIQ"

-Coordination of Permanent Technological Regulations: "Ammonia-water absorption refrigeration unit"; Boiler room (block 2) of the Ammonia-2 workshop; Water cycle of the Ammonia-2 workshop; Feed water preparation unit block No. 10 of the Ammonia-2 workshop; Liquid nitrogen fertilizer (UNF); Ammonia production at the ammonia liquefaction water workshop of ammonia production; Compressed air from ammonia production turbocompression station; Industrial installation for treating wastewater from heavy metals in the shop for neutralization and purification of industrial wastewater, shop No. 94; Production of ammonia from anhydrous liquefied ammonia production.

2. JSC "NAVOIYAZOT"

- and economic calculation (TEC) for the project "Creation of an experimental research laboratory on the basis of JSC NAVOIYAZOT";

Coordination of Permanent Technological Regulations: "Demineralized water station, building 607"; "Cooling station, building 603"; "Source water treatment, building 602"; "Industrial wastewater treatment, building 608"; "Production of nitric acid IV -stage";

- Development of a draft environmental impact statement (EIS) for the object "Increasing the production capacity of thiourea from ammonium thiourea (technical) to 3,000 tons/year."

3. JV LLC "Kungrad Soda Plant"

- Development of Permanent Technological Regulations: "Calcination Shop"; "Air compression workshop"; "Boiler room (stage II)"; "Salt dissolution and purified brine preparation workshop"; "Limestone warehouse. Lime department"; "Sewage pumping station workshop"; "Water treatment workshop (reverse osmosis)"; "Water cycle".

4. JV LLC "DUNGER NAVOIY"

- Development of an integrated technical and economic calculation (UTER) for the project "Construction of a complex for the production of liquid complex fertilizers (LCF)".

5. KRICT DIREKSIYASI LLC

- Development of a draft environmental impact statement (EIS) for the object "Creation of a research and design institute - Center for Chemical Technologies" and support of the developed project documentation during the examination;

- Carrying out engineering and geological surveys for the object "Creation of a research and design institute - Center for Chemical Technologies."

6. JV CONTINAZ LLC

Development of a feasibility study (TES) for the project "Construction of the production of urea-formaldehyde concentrate (KFK-85) and technical formalin, stage 2";

- Development of a feasibility study (feasibility study) for the project "Production of caustic soda with a capacity of 150 thousand tons per year (3 stages of 50 thousand tons each)."

7. IP OOO "BIRINCHI REZINOTEXNIKA ZAVODI"

- Development of a business plan for the project "Increasing the production capacity of conveyor belts by 50.0 thousand linear meters. in year";

- Development of a feasibility study (TES) for the project "Production of tires for trucks, buses, as well as military equipment of the Ministry of the Armed Forces of the Republic of Uzbekistan";

- Development of a feasibility study (TES) for the project "Production of large-size and quarry

tires for BelAZ”.

8. JV OOO "KUNGRAD CARGO 1 MPƏX "

- Introduction of changes to the design and estimate documentation for the object “International logistics center (warehouse) in the village of Elabad in the Kungrad district of the Republic of Karakalpakstan.”

9. JSC "UZKIMYOSANOAT"

- Development of an enlarged technical and economic calculation for the project “Organization of pentaerythritol production.”

10. LLC "YUKSAK PARVOZ QURILISH"

- Providing consulting services on the development of Terms of Reference for the project “Construction of the Jizzakh Chemical-Industrial Park”; determining the scope of work; drawing up a defect report; composition of the designed objects;

- Development of a draft environmental impact statement for the project “Construction of the Jizzakh Chemical-Industrial Park”.

11. JSC INDORAMA KOKAND FERTILIZERS AND CHEMICALS

- Adaptation of design documentation for the facility “Sulfuric acid production workshop, capacity 82.5 thousand tons per year.”

12. IP LLC "DECONEXT CORP"

- Development of a detailed design for the facility “Production of DBSP”.

13. Lab & Production Solutions LLC

Development of a detailed design and draft Environmental Impact Statement for the facility “Storage and bottling of precursors, solvents and toxic substances.”

14. LLC "NANO CHEMICALS TRADE"

- Development of a detailed design for the facility “Production of ion exchange resins (cation exchangers) with a capacity of 9,000 t/year and waste disposal (sulfuric acid) by producing simple superphosphate with a capacity of 66,000 t/year.”

Major transactions concluded in the main current activities.

During the first quarter of 2023, Uzkimeganoatloyikha JSC concluded the following major transactions:

- Development of a detailed design and author’s support for the project “Organization of the production of gunpowder and colloxylin in the Republic of Uzbekistan” - 2,436,893.4 thousand soums;

- Development of a detailed design and author’s support for the project “Construction of the Jizzakh Chemical-Industrial Park” in the Jizzakh region - 1,000,507.5 thousand soums.

The total amount for major transactions is **3,437,400.9** thousand soums.

Export

During the first quarter of 2023, within the framework of the concluded export contract with the Heerim Company Architects & Planners Co., Ltd for the provision of sub-consulting services for the project “Creation of a research and design institute - Center for Chemical Technologies”, a detailed project was completed in the amount of 254,770 US dollars.

Information on accounts receivable and payable

Accounts receivable as of 04/01/2023 amount to 7,329.18 million soums. Accounts receivable increased by 1,634.58 million soums compared to the figure at the beginning of the reporting period. The growth of the indicator is due to an increase in the volume of work performed.

The company is constantly carrying out pretentious work to reduce accounts receivable. There are reconciliation reports for all debts, and court decisions for overdue debts.

Accounts payable as of 04/01/2023 amount to 8,172.36 million soums. Accounts payable increased by 3,743.22 million soums compared to the figure at the beginning of the reporting period due to the expansion of the order portfolio and an increase in the number of transferred advances under newly concluded contracts.

LIST of main key performance indicators

No.	Index	Specific - gravity	Forecast - value for Q1 2023	Actual value for Q1 2023	Completion percentage	KPI
	A	B	C	D	E	F=ExB/100
1	Return on assets	10	0.07	0.116	165.227	16,523
2	Absolute liquidity ratio	10	0.715	0.680	95.164	9,516
3	Financial Independence Ratio	10	1.167	0.869	74.475	7,448
4	Accounts payable turnover in days	13	59.275	-83.338	71.126	9,246
5	Accounts receivable turnover	13	61,569	86.131	71,483	9,293
6	Coverage ratio (solvency)	13	1,989	1.738	87,383	11,360
7	Earnings before interest, taxes, depreciation and amortization (EBITDA), thousand soums	17	1,004,850	1 518 543	151.121	25,691
8	Cost-Income Ratio (CIR)	12	0.856	0.792	108.127	12,975
9	Receivables reduction indicator	2	-23.847	-28.704	-120.367	-2.407
Total:		100				99,644

LIST
of additional key performance indicators

No.	Index	Specific - gravity	Forecast - value for Q1 2023	Actual value for Q1 2023	Completion percentage	bullpen
	A	B	C	D	E	F=ExB/100
1	Depreciation rate of fixed assets	20	0.576	0.668	86.22	17.24
2	productivity , thousand soums	40	54240	54435.2	100.36	40.14
3	Capital productivity	20	5.11	7.22	141.25	28.25
4	Staff turnover rate	20	1,000	0.91	110.08	22.02
Total:		100				107.65

The integral efficiency ratio for the main and additional key performance indicators is **103.65%**.

According to the Resolution of the Cabinet of Ministers of the Republic of Uzbekistan dated July 28, 2015 No. 207 “On the introduction of criteria for assessing the performance of joint-stock companies and other business entities with a state share”

“By decision of the authorized management body of the organization, the effectiveness of the executive body is recognized:

unsatisfactory - if the ICE value was less than 40 percent;

low - if the IEC value was from 40 to 60 percent;

insufficient - if the ICE value was from 60 to 80 percent;

medium - if the IEC value was from 80 to 90 percent;

sufficient - if the IEC value was from 90 to 100 percent;

high - if the IEC value exceeded 100 percent.”

Consequently, the performance of the executive body based on the results of the first quarter of 2023 can be assessed as high.

General business activities

During the reporting period, in order to improve the quality of design work, and also to switch to performing design work using VIM modeling, modern computers were purchased:

- computers for 3D modeling i 9 - 1 pc.;
- computers for 3D modeling i 7 - 5 pcs.;
- upgraded to i5 - 5 pcs.;

In order to create favorable conditions for work, the laboratory (1st floor) is being renovated and the assembly hall (2nd floor) of the project building is currently being renovated; office furniture is being updated.

**Information on personnel work based on the results of
the first quarter of 2023**

As of 04/01/2023, the number of personnel is 131 people, of which:

- production personnel - 98;
- AUP-15;
- support staff - 18.

For the period from 01/01/2023 to 03/31/2023, 15 people were hired, 3 people were fired.

According to the Decree of the President of the Republic of Uzbekistan dated June 17, 2019. No. PP-4359 "On the parameters of the state order for admission to higher educational institutions of the Republic of Uzbekistan in the 2019/2020 academic year" 14 specialists of the Company study by correspondence at higher educational institutions of the republic, 7 specialists' study at the expense of Uzkimyo sanoatloyiha JSC.

CEO



Tashmetov F.